

## October Agenda

Come join us next month at Hess. There will be a speaker providing information on "LED Fundamentals of Street & Area Lighting".

See you next month!!!

Please visit the link below to view

**"The 2011 IES Annual Conferences being held for the year"**

<http://ies.org/ac/conf-prog.cfm>

## IES - Houston Section Officers 2011-12

-President  
Tim Goodman  
OSRAM Sylvania

-Vice President  
John Baker  
LESCO

-Secretary  
Melanie Dubendorff  
Elliot Electric

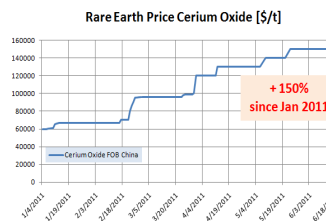
-Treasurer  
Jason Feit  
Rice & Gardner Consulting

# The Bright Side

Note From the President \_Tim Goodman

Recently the stock market endured one of the biggest daily drops in its history. The next day, it enjoyed a huge bounce up to nearly erase that loss. Then it went down again. Why? Investors around the world had lost faith in the ability of the US government to reliably repay its debts. Faith is a valuable thing. It's hard to own, and easy to lose. The lighting and electrical business is a great example of how faith can be a key factor in any construction project. From the architects and engineers, to the construction crews, the suppliers and the contractors, the success of any project is based on the faith that all parties are doing their job right. Each of these parts of the puzzle have been trained and have used their experience to provide quality product and services that will keep the project on time and be a well-constructed example of their trade. One of the key parts of almost any construction project is the lighting. Whether it's a factory,

a warehouse, a hospital or a commercial building, they all need lighting. There is more to designing and installing lighting than just slapping some standard 2x4 lay-in or hi-bay fixtures into a building and walking away. Legislation,



codes, and product development can change quickly. There are many facets of the project that can be enhanced with proper lighting design, installation, and commissioning. Where can you get the latest information about lighting trends, products, and rules? By attending IES monthly meetings.

Every month we host a guest speaker that presents information about timely topics. By increasing your lighting knowledge, you can become a reliable, trusted advisor, not just another member of the supply chain. When it's time for the decision to be made, it's not always about the lowest cost. If your customer has faith in you, the project could swing your way. We want to help you grow your lighting business. Join us for the kick-off meeting of the year on September 13. I ask that you have a little faith in us.

"When you're ready to learn about lighting, come join us"

Any Questions or Comments please email :

[President@IESSanJacinto.org](mailto:President@IESSanJacinto.org)

# September Lunch Meeting

We start the new IES year with a visit from Holly English and her presentation on Healthcare Lighting. Join us at the **HESS Building** located at **5430 Westheimer Rd, 77056** on **September 13th**. Lunch will begin at 11:30am. Meeting will start promptly at 12 Noon.

## BRING A BUDDY!!!

Why not bring a friend to this months lunch meeting?? Besides the good food, they will get to hear a great presentation and get AIA credits for the visit! Not only that, but for every 'buddy' you bring, you get your name thrown in the hat for a drawing at the end of the year. Be sure to mention that you brought a buddy so they get the special 'member' cost for the lunch.

